



BLACK DIAMOND
GROUP



2016 Second Quarter Operational Highlights
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Forward Looking Statements



This presentation contains forward-looking statements. The use of the words “anticipate”, “continue”, “estimate”, “expect”, “will”, “project”, “should”, “believe”, “intend” and similar expressions identify forward-looking statements. These statements involve known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking statements.

Management believes the expectations reflected in those forward-looking statements are reasonable but cannot give any assurance these expectations will prove to be correct.

Black Diamond Outlook



Commodities

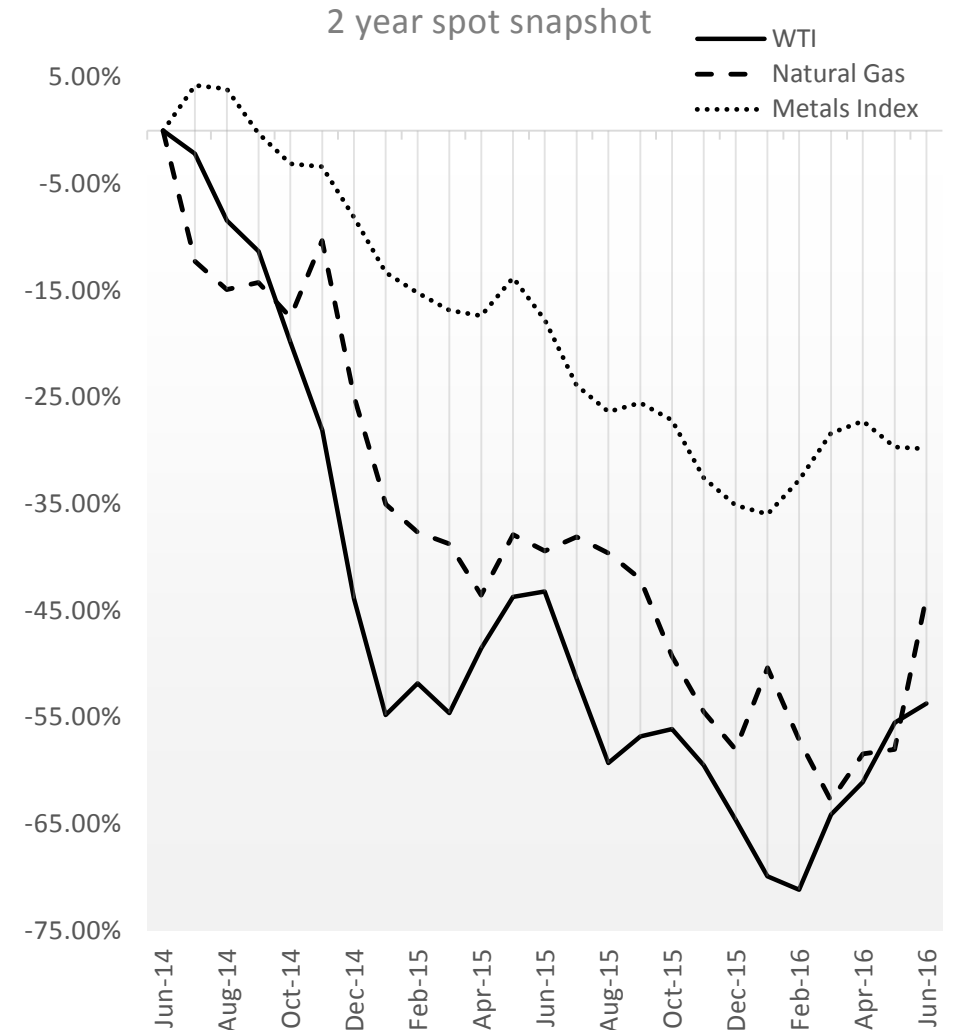
- Key end markets improving from lows seen in 2016
- Primary end markets that drive our platforms

Capital Spending

- Increased capital spending recently announced by customers and potential customers in Western Canada

Infrastructure & Construction

- Large spends announced in Canada for both near and long term



Cost and Cash Management



Long-term Debt	Down 24%	Continued positive cash flow generated net of cap-ex, dividends, interest and taxes
Liquidity	\$119 million	\$112 million available under committed credit facility \$7 million cash on hand
Administrative Expenses	Down 15%	On personnel costs reductions related to headcount and an approximate 10% salary rollback
Days Sales Outstanding	61 days	Decrease of 32% from comparative quarter
2016 Capital Plan	\$10 million	\$4.7 million spent, \$4.8 million committed Primarily focused on growth of BOXX Modular platform
Pay-Out Ratio	37%	Down from 44% year over year due to dividend reduction

Q2 2016 Adjusted EBITDA \$7.6 Million



Business Unit Performance

Camps & Lodging

- Decreased revenue, driven mainly by lower RevPAR as a result of decreased occupancy

BOXX Modular

- Exposure to energy markets continues to offset the ongoing demand BOXX Modular is experiencing in North America outside the resource sector

Energy Services

- Decreased drilling and completion activity year over year resulted in an overall decrease in revenue and margin

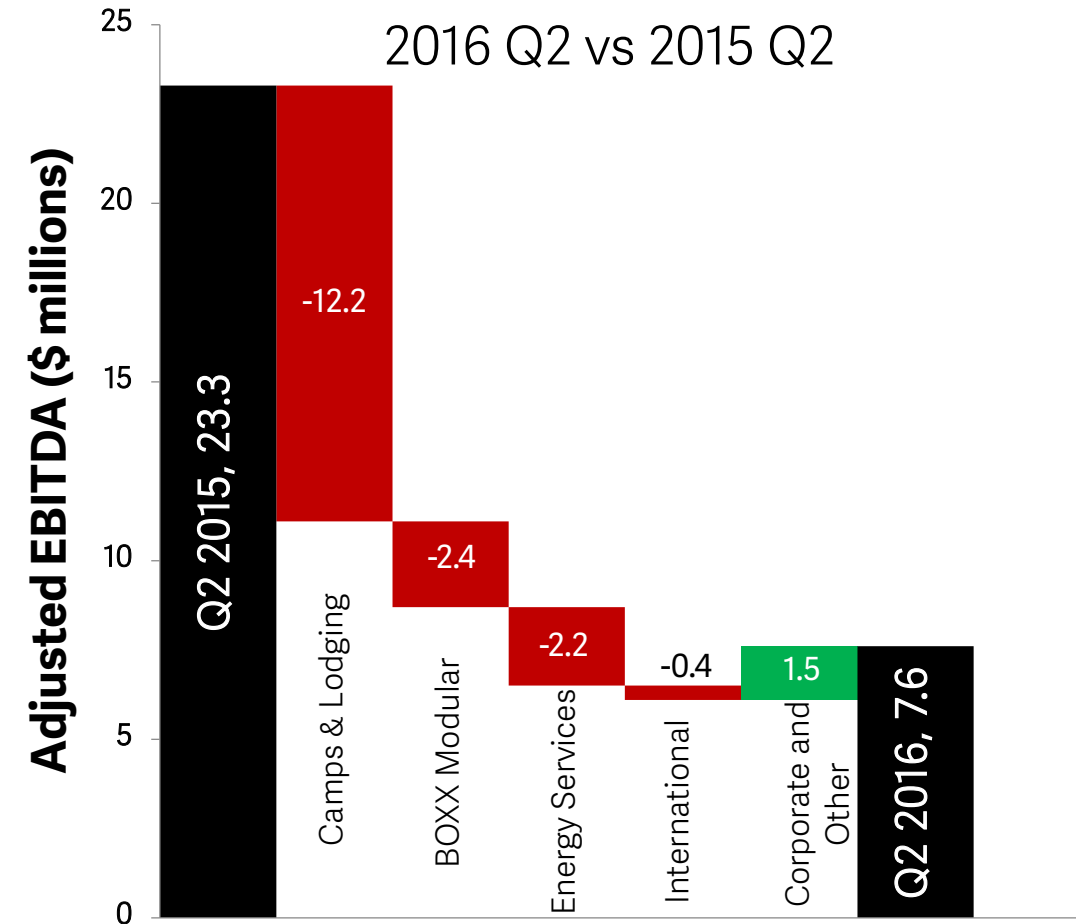
International

- Prolonged commodity weakness has led to reduced asset utilization and downward pressure on pricing

Corporate

- Head count reduction and graduated salary roll back further reduce administrative expenses

Adjusted EBITDA Waterfall



Quarterly Financial Metrics

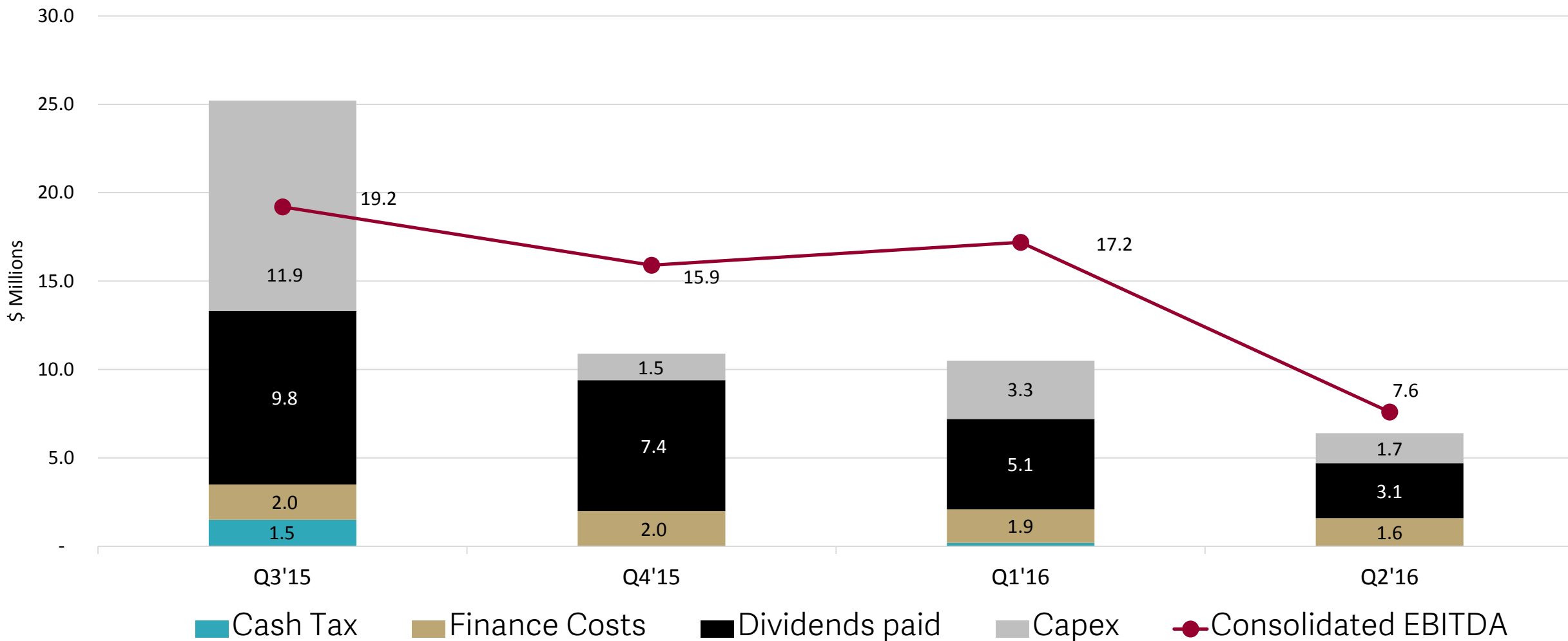


Financial Highlights (in millions of dollars except per share amounts and ratios)	For the three months ended			For the six months ended		
	June 30, 2016	June 30, 2015	% Change	June 30, 2016	June 30, 2015	% Change
Revenue	34.4	71.1	(52%)	87.3	170.8	(49%)
Adjusted EBITDA	7.6	23.3	(67%)	24.8	54.1	(54%)
Profit (loss)	(8.6)	(0.8)	975%	(11.0)	8.2	(234%)
Earnings (loss) per share - Basic	(0.21)	(0.02)	950%	(0.27)	0.20	(235%)
Funds available for dividends	8.4	22.3	(62%)	25.3	49.8	(49%)
Dividends Declared	3.1	9.9	(69%)	8.2	19.7	(58%)
Payout ratio	37%	44%		32%	40%	
Net Debt : Adjusted EBITDA	2.33	1.59				

Preserving Financial Flexibility



EBITDA vs. Cash Outflows



BOXX Modular Focus

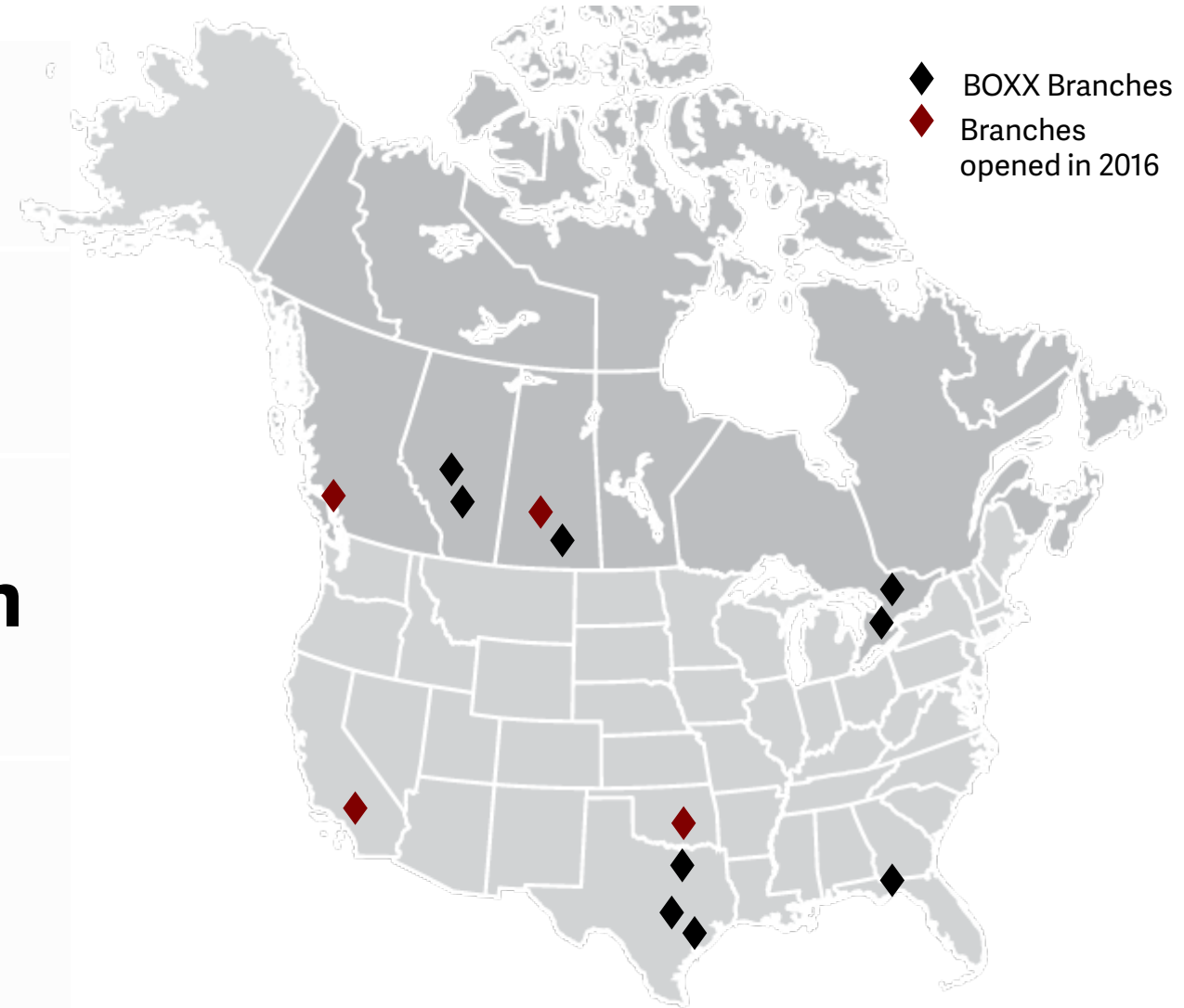


Growing Scale in existing operations

BOXX Modular recently opened in
Vancouver and Saskatoon

Servicing healthy Infrastructure & Construction Markets

Canada - \$120 billion
in infrastructure spending over ten years





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THANK YOU