

UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the three and six month periods ended June 30, 2020 and 2019



BLACK DIAMOND

GROUP

UNAUDITED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

as at June 30, 2020 and December 31, 2019

(Expressed in thousands)	2020 \$	2019 \$
ASSETS		
Current		
Cash and cash equivalents	3,309	4,291
Accounts receivable	29,781	45,775
Prepaid expenses and other current assets	4,443	6,980
Total Current Assets	37,533	57,046
Non-Current		
Other long-term assets	160	185
Property and equipment ^(note 3 & 4)	348,409	327,493
Right-of-use assets	17,042	19,736
Goodwill and intangible assets ^(note 3)	19,910	18,103
Total Non-Current Assets	385,521	365,517
Total Assets	423,054	422,563
LIABILITIES AND EQUITY		
Current		
Accounts payable and accrued liabilities	19,793	35,212
Deferred revenue	4,573	4,021
Current portion of lease liabilities	4,986	5,203
Total Current Liabilities	29,352	44,436
Non-Current		
Long-term debt ^(note 5)	112,228	102,422
Asset retirement obligations	17,806	17,731
Long-term lease liabilities	16,498	18,719
Deferred income taxes ^(note 3)	26,171	24,058
Total Non-Current Liabilities	172,703	162,930
Total Liabilities	202,055	207,366
Shareholders' Equity		
Share capital ^(note 6)	379,158	378,823
Contributed surplus	17,223	17,657
Accumulated other comprehensive income	16,878	11,779
Accumulated deficit	(194,986)	(194,471)
Total Shareholders' Equity	218,273	213,788
Non-controlling interests	2,726	1,409
Total Equity	220,999	215,197
Total Liabilities and Equity	423,054	422,563

See accompanying notes to the unaudited interim condensed consolidated financial statements

Refer to Commitments in Note 10.

UNAUDITED CONSOLIDATED STATEMENT OF NET LOSS
 for the three and six month periods ended June 30,

(Expressed in thousands, except per share amounts)	Three months ended June 30,		Six months ended June 30,	
	2020 \$	2019 Restated ^(note 2) \$	2020 \$	2019 Restated ^(note 2) \$
Revenue ^(note 9)	37,268	47,346	82,367	92,723
Direct costs	19,867	29,757	47,249	59,314
Gross profit	17,401	17,589	35,118	33,409
Expenses				
Administrative expenses ^(note 7)	7,444	7,547	15,276	15,255
Depreciation and amortization	8,172	9,671	15,594	19,166
Share based compensation ^(note 6)	777	816	1,380	1,409
Finance costs	1,254	1,840	2,875	3,728
Loss before income taxes	(246)	(2,285)	(7)	(6,149)
Income tax expense (recovery)				
Current	(16)	5	(3)	12
Deferred	(84)	(413)	5	(1,687)
Total income taxes	(100)	(408)	2	(1,675)
Loss before non-controlling interest	(146)	(1,877)	(9)	(4,474)
Profit attributable to non-controlling interest	255	97	506	230
Loss for the period	(401)	(1,974)	(515)	(4,704)
Loss per share - basic and diluted ^(note 8)	(0.01)	(0.04)	(0.01)	(0.09)

See accompanying notes to the unaudited interim condensed consolidated financial statements

UNAUDITED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (LOSS)
 for the three and six month periods ended June 30,

(Expressed in thousands)	Three months ended June 30,		Six months ended June 30,	
	2020 \$	2019 \$	2020 \$	2019 \$
Loss for the period	(401)	(1,974)	(515)	(4,704)
Other comprehensive income (loss) to be reclassified to Consolidated Statement of Net Loss in subsequent period:				
Translation adjustments	(3,017)	(2,881)	5,099	(5,242)
Total comprehensive income (loss)	(3,418)	(4,855)	4,584	(9,946)

See accompanying notes to the unaudited interim condensed consolidated financial statements

UNAUDITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
 for the six month periods ended June 30, 2020 and 2019

(Expressed in thousands)	Issued Share Capital	Contributed Surplus	Accumulated Other Comprehensive Income (Loss)	Accumulated Deficit	Total Shareholders' Equity	Non- Controlling interest	Total Equity
	\$	\$	\$	\$	\$	\$	\$
As at January 1, 2019	377,567	16,436	17,317	(187,908)	223,412	1,362	224,774
IFRS 16 transition adjustments	—	—	—	922	922	—	922
Loss for the period	—	—	—	(4,704)	(4,704)	230	(4,474)
Translation adjustments	—	—	(5,242)	—	(5,242)	—	(5,242)
Distributions declared to partners	—	—	—	—	—	(171)	(171)
Vesting of shares in trust	1,625	(1,625)	—	—	—	—	—
Share based compensation expense ^(note 6)	—	1,394	—	—	1,394	—	1,394
As at June 30, 2019	379,192	16,205	12,075	(191,690)	215,782	1,421	217,203
As at December 31, 2019	378,823	17,657	11,779	(194,471)	213,788	1,409	215,197
Loss for the period	—	—	—	(515)	(515)	506	(9)
Translation adjustments	—	—	5,099	—	5,099	—	5,099
Partners' contributions	—	—	—	—	—	1,216	1,216
Distributions declared to partners	—	—	—	—	—	(405)	(405)
Purchase of shares in trust ^(note 6)	(1,140)	—	—	—	(1,140)	—	(1,140)
Repurchase of shares under NCIB ^(note 6)	(330)	—	—	—	(330)	—	(330)
Vesting of shares in trust ^(note 6)	1,805	(1,805)	—	—	—	—	—
Share based compensation expense ^(note 6)	—	1,371	—	—	1,371	—	1,371
As at June 30, 2020	379,158	17,223	16,878	(194,986)	218,273	2,726	220,999

See accompanying notes to the unaudited interim condensed consolidated financial statements

UNAUDITED CONSOLIDATED STATEMENT OF CASH FLOWS
 for the three and six month periods ended June 30,

(Expressed in thousands)	Three months ended June 30,		Six months ended June 30,	
	2020 \$	2019 \$	2020 \$	2019 \$
Operating activities				
Loss for the period	(401)	(1,974)	(515)	(4,704)
Add (deduct) non-cash / non-operating activities:				
Share based compensation expense ^(note 6)	745	796	1,371	1,394
Depreciation and amortization	8,172	9,671	15,594	19,166
Finance costs	1,254	1,840	2,875	3,728
Deferred income taxes	(84)	(413)	5	(1,687)
Settlement of ARO liability	(1)	(7)	(278)	(642)
Profit (loss) attributable to non-controlling interest	255	97	506	230
Book value of used fleet sales ^(note 4)	1,514	1,729	2,172	3,103
	11,454	11,739	21,730	20,588
Change in long-term accounts receivable	4	316	24	622
Change in non-cash working capital related to operating activities	2,712	(4,159)	2,782	(1,337)
Net cash flows from operating activities	14,170	7,896	24,536	19,873
Investing activities				
Purchase of property and equipment ^(note 4)	(9,492)	(9,684)	(21,872)	(17,530)
Additions to intangible assets	(300)	(270)	(391)	(696)
Business acquisition ^(note 3)	—	—	(6,591)	—
Change in non-cash working capital related to investing activities	396	(533)	303	(2,377)
Net cash flows from (used in) investing activities	(9,396)	(10,487)	(28,551)	(20,603)
Financing activities				
Proceeds from long-term debt	42,229	9,325	89,563	9,875
Repayment of long-term debt	(50,270)	(3,586)	(79,890)	(6,008)
Net interest paid, including lease liability interest	(1,193)	(1,727)	(2,610)	(3,509)
Payment of lease liabilities	(1,241)	(1,068)	(2,534)	(2,090)
Distributions declared to non-controlling interest	(291)	(83)	(405)	(171)
Purchase of shares ^(note 6)	(663)	—	(1,469)	—
Change in non-cash working capital related to financing activities	292	133	210	59
Net cash flows from (used in) financing activities	(11,137)	2,994	2,865	(1,844)
Increase (decrease) in cash and cash equivalents	(6,363)	403	(1,150)	(2,574)
Cash and cash equivalents, beginning of the period	9,571	246	4,291	3,175
Effect of foreign currency rate changes on cash and cash equivalents	101	(114)	168	(66)
Cash and cash equivalents, end of the period	3,309	535	3,309	535

See accompanying notes to the unaudited interim condensed consolidated financial statements

NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the three and six month periods ended June 30, 2020 and 2019

1. GENERAL INFORMATION

The unaudited interim condensed consolidated financial statements ("interim financial statements") of Black Diamond Group Limited, its subsidiaries, and its controlled limited partnerships (collectively "Black Diamond" or the "Company") for the three and six month periods ended June 30, 2020 and 2019 were authorized for issuance in accordance with a resolution of the Board of Directors on August 11, 2020. Black Diamond is headquartered in Calgary, Alberta. The Company was incorporated in Alberta on October 7, 2009. The address of the Company's registered office is Suite 4600, 525 – 8th Avenue S.W., Calgary, Alberta, Canada.

The common shares of the Company are listed on the Toronto Stock Exchange (TSX: BDI).

2. SIGNIFICANT ACCOUNTING POLICIES

Statement of Compliance

The interim financial statements for the three and six month periods ended June 30, 2020 and 2019 have been prepared in accordance with International Accounting Standard 34, Interim Financial Reporting ("IAS 34") using accounting policies consistent with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

Basis of Presentation and Measurement

These interim financial statements have been prepared on a going concern basis.

Except as otherwise disclosed and for taxes on income, the same accounting policies and methods of computation were followed in the preparation of these interim financial statements as were applied in the preparation of the annual consolidated financial statements for the year ended December 31, 2019 ("2019 Financial Statements"). Taxes on income in interim periods are accrued using the tax rate that would be applicable to the expected total annual profit. These interim financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the 2019 Financial Statements.

These interim financial statements are presented in Canadian dollars and all amounts are rounded to the nearest thousand (\$'000), except per share amounts or as otherwise noted.

At the beginning of 2020, the Company completed an assessment of the application of its accounting policy for directly attributable costs. This analysis resulted in \$1,639 and \$3,758 of costs being reclassified from administrative expenses to direct costs in the three and six month periods ended June 30, 2020, respectively. Prior periods have been restated to conform with the current period presentation resulting in \$1,677 and \$3,207 being reclassified from administrative expenses to direct costs in the three and six month periods ended June 30, 2019, respectively.

Change in accounting estimate

During the first quarter of 2020, the Company conducted a review of its estimates regarding property and equipment, which resulted in changes in the estimated residual values of its space rentals fleet equipment and workforce accommodation rental equipment. It was previously estimated that space rentals fleet equipment and workforce accommodation rental equipment had a residual value of \$nil at the end of their useful lives, whereas it is now estimated that these assets will have residual values of 25% of cost and 10% of cost, respectively.

**NOTES TO UNAUDITED INTERIM
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2. SIGNIFICANT ACCOUNTING POLICIES (continued)

This change in estimate has been accounted for prospectively from January 1, 2020, and has resulted in a decrease in depreciation expense of \$1,800 and \$3,646 in three months and six months periods ended June 30, 2020, respectively.

Government Grants

Government grants are recognized when there is reasonable assurance that the grant will be received and all conditions associated with the grant are met. Claims under government grant programs related to income are recorded as a reduction to the eligible expenses incurred.

In the second quarter of 2020, the Company qualified for the Canada Emergency Wage Subsidy, a taxable government subsidy available to businesses affected by COVID-19 that meet certain criteria. Total subsidies received in the second quarter were \$1,284, and are reflected as a reduction of \$514 and \$770 in direct costs and administrative expenses, respectively. There are no unfulfilled conditions or other contingencies attached to the government assistance that has been recognized in the interim financial statements.

3. BUSINESS COMBINATIONS

In a transaction that closed on January 28, 2020 (effective date of January 1, 2020), Black Diamond acquired 100% of Spectrum Building Systems, Inc. and Spectrum Leasing, LLC (combined "Spectrum") for cash consideration of US\$5,000 (C\$6,591). The acquisition has been accounted for as a business combination in the Modular Space Solutions business unit, in accordance with IFRS 3 *Business combinations*.

The acquisition gives the Company control over 202 space rentals assets in Gainesville, Georgia, the Spectrum brand name, customer relationships and working capital.

The allocation of the purchase consideration has been allocated to the fair value of the net assets acquired and liabilities assumed as follows:

	January 1, 2020
Fair value of net assets acquired:	\$
Cash and cash equivalents	97
Accounts receivable	527
Prepaid expenses and other current assets	12
Property and equipment	5,964
Intangible assets ⁽¹⁾	2,318
Accounts payable and accrued liabilities	(165)
Deferred revenue	(509)
Deferred tax liability	(1,653)
Net assets	6,591

(1) Intangible assets include a brand name, customer relationships, customer contracts and permits.

Since the acquisition date, Black Diamond has recognized revenue and profit contributed by Spectrum of approximately \$1,581 and \$327, respectively. Acquisition costs of \$177 were included in administrative expenses for the year ended December 31, 2019.

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4. PROPERTY AND EQUIPMENT

The Company added property and equipment of \$9,492 and \$21,872 (2019 - \$9,684 and \$17,530) during the three and six month periods ended June 30, 2020, substantially all of which were fleet assets. There were also disposals of fleet assets with a net book value of \$1,514 and \$2,172 (2019 - \$1,729 and \$3,103) during the three and six month periods ended June 30, 2020, which is included in direct costs. The net realizations from the sale of fleet assets is included in gross profit.

At June 30, 2020, the Company evaluated all of its cash-generating units ("CGUs") for indicators of any potential impairment of long lived assets. As part of these assessments, the Company considered the macroeconomic impact of the global COVID-19 pandemic. As a result of these assessments, no indicators were identified and no impairment was recorded on the Company's CGUs.

5. LONG-TERM DEBT

	June 30, 2020	December 31, 2019
	\$	\$
Asset-based revolving credit facility	113,056	103,228
Costs associated with issue and restructuring of long-term debt	(828)	(806)
Total long-term debt	112,228	102,422

For a full description of the Company's debt instruments, refer to the annual audited consolidated financial statements.

Debt Covenants

The Company is required to maintain a Fixed Charge Coverage Ratio ("FCCR") of 1.1 to 1; however, the covenant is only tested in certain instances, principally when draws under the asset-based revolving credit facility ("ABL Facility") exceed 90% of the borrowing base. As at June 30, 2020, the Company's draws under the ABL Facility amounted to 61% of a borrowing base of \$185,383, therefore the FCCR covenant was not applicable.

**NOTES TO UNAUDITED INTERIM
 CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**
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6. SHARE CAPITAL

a) Share capital

Authorized: An unlimited number of voting common shares with no par value and an unlimited number of preferred shares, issuable in series.

Issued - Common shares	Number of shares	\$
January 1, 2019	54,956	377,567
Purchase of shares in trust	(299)	(530)
Vesting of shares in trust	554	1,786
December 31, 2019	55,211	378,823
Purchase of shares in trust	(615)	(1,140)
Repurchase of shares in NCIB	(219)	(330)
Vesting of share awards	765	1,805
June 30, 2020	55,142	379,158

b) Share-Based Compensation Plans

(i) Share option plan

As at June 30, 2020, there were 4,249 common shares (December 31, 2019 - 3,911) reserved for issuance from treasury upon the exercise of share options granted pursuant to the Company's Share Option Plan. The exercise price of each option equals the weighted average trading price of the common shares for the five trading days preceding the date of the grant. Outstanding options granted under the Share Option Plan generally vest on a straight line basis over three years and the option term is five years from the date of grant.

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6. SHARE CAPITAL (continued)

(expressed in thousands except per share amounts and years)

Grant date	Number of options outstanding	Exercise price per share	Remaining contractual life (years)	Number exercisable	Fair value at grant date
		\$			\$
March 11, 2016	339	4.72	0.70	339	1.03
March 21, 2017	638	3.60	1.72	638	0.81
August 14, 2017	411	1.74	2.12	274	0.74
September 12, 2017	120	1.91	2.20	80	0.83
September 22, 2017	60	1.86	2.23	40	1.00
March 15, 2018	699	2.53	2.70	466	0.86
March 14, 2019	1,079	1.96	3.70	557	0.86
October 1, 2019	120	1.77	4.25	—	0.89
March 16, 2020	783	1.29	4.71	—	0.62
Balance June 30, 2020	4,249			2,394	
Weighted average		2.37	2.99	2.87	⁽¹⁾

(1) Amount refers to the weighted average exercise price of the exercisable options as at June 30, 2020.

Black Diamond recorded the following share option activity during 2020 and 2019:

	Number of options outstanding	Weighted average exercise price per share
		\$
January 1, 2019	2,722	4.53
Granted	1,199	1.96
Expired	(10)	(12.35)
December 31, 2019	3,911	3.72
Granted	783	1.29
Expired	(445)	12.35
June 30, 2020	4,249	2.37

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6. SHARE CAPITAL (continued)

The Black-Scholes option pricing model was used in determining the fair values of these options using a forfeiture rate of 5%, based on historical experience and future expectations, and the following assumptions:

Date of grant	Dividend yield	Expected average volatility	Average risk-free rate
	%	%	%
March 11, 2016	11.61	52	0.49
March 21, 2017	8.33	51	1.02
August 14, 2017	—	54	1.52
September 12, 2017	—	54	1.76
September 22, 2017	—	54	1.81
March 15, 2018	—	61	1.78
March 14, 2019	—	60	1.65
October 1, 2019	—	60	1.38
March 16, 2020	—	59	0.59

The expected life of the options is based on historical data and current expectations and is not necessarily indicative of exercise patterns that may occur. The expected volatility reflects the assumption that the historical volatility over a period similar to the expected life of the options is indicative of future trends, which may not occur.

Included in share-based compensation expense for the three and six month periods ended June 30, 2020 was \$171 and \$439 (2019 - \$195 and \$313) for costs related to the Share Option Plan.

**NOTES TO UNAUDITED INTERIM
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6. SHARE CAPITAL (continued)

(ii) Other share-based plans

Changes in the number of units, with their weighted average fair value, are summarized below:

	Incentive Award Plan		Share Award Plan		Deferred Share Unit Plan ⁽¹⁾	
	Number of units	Weighted fair value per unit \$	Number of units	Weighted fair value per unit \$	Number of units	Weighted fair value per unit \$
January 1, 2019	386	3.18	879	2.87	173	3.30
Granted	902	2.00	642	1.95	60	1.95
Forfeited	(105)	2.33	(60)	2.53	(15)	2.24
Vested	(190)	3.81	(364)	3.36	(22)	4.18
December 31, 2019	993	2.08	1,097	2.19	196	2.87
Granted	1,445	1.29	483	1.29	50	1.31
Forfeited	(37)	1.62	(118)	2.25	—	—
Vested	(380)	2.32	(393)	2.41	(18)	3.50
June 30, 2020	2,021	1.48	1,069	1.70	228	2.48

(1) DSU's are reported as fully vested once settled.

The fair value of awards granted under these share-based plans is equal to the weighted average trading price of the Company's shares for the five trading days immediately preceding the date of grant.

As at June 30, 2020, these share-based plans include 115 units (December 31, 2019 - 59) that are expected to be settled in cash. A liability is included in accounts payable and accrued liabilities in the amount of \$48 related to these units (December 31, 2019 - \$71).

Included in share-based compensation expense for the three and six month periods ended June 30, 2020 was \$574 and \$932 (2019 - \$621 and \$1,096) for costs related to the other share-based plans.

The Company established the Incentive Award Plan Trust and the Deferred Share Unit Plan Trust (collectively the "Trusts") which are consolidated in the Company's financial statements. Any shares held in the Trusts are accounted for as a reduction of share capital. As at June 30, 2020 there are 940 shares held in the Trusts (December 31, 2019 - 697).



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CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**
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7. ADMINISTRATIVE EXPENSES

	Three months ended June 30,		Six months ended June 30,	
	2020 \$	2019 Restated ⁽¹⁾ \$	2020 \$	2019 Restated ⁽¹⁾ \$
Personnel costs	4,855	4,994	10,205	9,825
General administrative expenses	1,942	1,709	3,835	3,924
Occupancy and insurance	647	844	1,236	1,506
Total administrative expenses	7,444	7,547	15,276	15,255

(1) See note 2.

General administrative expenses includes costs related to professional services, office administration and communication, bad debts, travel and accommodation.

8. LOSS PER SHARE

Basic and diluted loss per share is calculated on the loss attributable to Black Diamond for the period.

Reconciliation of weighted average number of shares	Three months ended June 30,		Six months ended June 30,	
	2020	2019	2020	2019
Weighted average common shares outstanding - basic and diluted	55,351	55,434	55,232	55,221

Excluded from diluted weighted average number of shares are 4,249 anti-dilutive options for the six months ended June 30, 2020 (2019 - 3,801). Also excluded from diluted weighted average number of shares are 1,068 anti-dilutive Share Award Plan units for the six months ended June 30, 2020 (2019 - 1,122).

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9. SEGMENTED INFORMATION

Black Diamond has two operating segments: Modular Space Solutions and Workforce Solutions.

The Modular Space Solutions business unit provides high quality, cost effective, modular space rentals to customers throughout North America. These customers operate in the construction, real estate development, manufacturing, education and resource industries, and also include government agencies. Products include office units, lavatories, storage units, large multi-unit office complexes, health care facilities, classroom facilities, custom manufactured modular facilities and blast resistant structures. Modular Space Solutions sells both new and used space rentals units which helps the Company replenish its fleet with newer assets to maintain a relatively newer average age of fleet. Modular Space Solutions also provides delivery, installation, project management and ancillary products and services.

The Workforce Solutions business unit provides complete workforce housing solutions including rental of accommodations and surface equipment, provision of full turnkey lodging and provision of travel management logistics through the Company's online digital marketplace, LodgeLink. Workforce Solutions operates in Canada, the United States and Australia. The primary service offerings in Workforce Solutions are asset rental, lodging and travel management logistics. To support the core rental business, Workforce Solutions also offers associated services such as installation, transportation and dismantlement and at times, management will sell used fleet to maintain a relatively newer average age of the fleet.

The Corporate and Other business unit includes costs related to administrative activities that support all segments. Included in Corporate and Other are revenues generated from subleasing of real estate properties.



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9. SEGMENTED INFORMATION (continued)

	Three months ended June 30,		Six months ended June 30,	
	2020	2019	2020	2019
	\$	\$	\$	\$
Revenue				
Modular Space Solutions	21,973	20,558	38,436	43,081
Workforce Solutions	15,295	26,788	43,931	49,642
Total Revenue	37,268	47,346	82,367	92,723
Depreciation of Property and Equipment				
Modular Space Solutions	2,298	2,540	4,146	5,048
Workforce Solutions	3,432	5,216	6,798	10,341
Corporate and Other	241	242	486	480
Total Depreciation	5,971	7,998	11,430	15,869
Profit (loss)				
Modular Space Solutions	3,535	2,360	5,207	3,600
Workforce Solutions	1,120	833	4,429	1,018
Corporate and Other	(5,056)	(5,167)	(10,151)	(9,322)
Total Profit (Loss)	(401)	(1,974)	(515)	(4,704)
Capital Expenditures (Additions)				
Modular Space Solutions ⁽¹⁾	6,979	6,394	16,757	11,184
Workforce Solutions ⁽²⁾	2,486	3,530	4,627	6,917
Corporate and Other	327	30	879	125
Total Capital Expenditures	9,792	9,954	22,263	18,226

(1) Amount does not include property and equipment added through business acquisitions.

(2) Amount includes intangible asset additions.



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9. SEGMENTED INFORMATION (continued)

	June 30, 2020	December 31, 2019
	\$	\$
Property and Equipment		
Modular Space Solutions	168,945	148,527
Workforce Solutions	162,888	163,060
Corporate and Other	16,576	15,906
Total Property and Equipment	348,409	327,493
Intangible Assets		
Modular Space Solutions	6,970	5,271
Workforce Solutions	2,751	2,886
Total Intangible Assets	9,721	8,157
Goodwill		
Modular Space Solutions	10,189	9,946
Total Goodwill	10,189	9,946
Assets		
Modular Space Solutions	211,810	196,541
Workforce Solutions	186,187	199,125
Corporate and Other	25,057	26,897
Total Assets	423,054	422,563

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9. SEGMENTED INFORMATION (continued)

Geographic and customer information

	Three months ended June 30,		Six months ended June 30,	
	2020	2019	2020	2019
	\$	\$	\$	\$
Revenue				
Canada	16,205	22,947	45,647	50,727
United States	17,232	21,509	29,628	35,764
Australia	3,831	2,890	7,092	6,232
Total Revenue	37,268	47,346	82,367	92,723

The allocation of revenues to the geographic segments is based upon the customer location where the product is utilized.

	June 30, 2020	December 31, 2019
	\$	\$
Property and Equipment, Intangibles and Goodwill		
Canada	234,876	230,674
United States	118,621	101,603
Australia	14,822	13,319
Total Property and Equipment, Intangibles and Goodwill	368,319	345,596

10. COMMITMENTS

At June 30, 2020, Black Diamond had made capital expenditure commitments with key manufacturers of modular structures in the amount of \$5,045 (December 31, 2019 - \$10,664).

Black Diamond rents head office space, Workforce Solutions accommodations and equipment, Modular Space Solutions rental premises, office equipment and vehicles under multiple operating leases with varying expiration dates. No arrangements have been entered into for contingent rental payments. The minimum lease payments over the next five fiscal years and thereafter, including lease payments on lease liabilities, are as follows:

	June 30, 2020	December 31, 2019
	\$	\$
Due within one year	7,638	7,886
Due later than one year and less than five	20,374	21,562
Due after five years	6,133	8,456
	34,145	37,904

**NOTES TO UNAUDITED INTERIM
 CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**
 For the three and six month periods ended June 30, 2020 and 2019

11. RELATED PARTY TRANSACTIONS

The amounts due to limited partners include distributions and royalties payable to the non-controlling interests. They are non-interest bearing and due on demand. The amounts due to other related parties are unsecured and are repayable in cash.

The following table provides the total amount of transactions that have been entered into with related parties during the three and six month periods ended June 30, 2020 and 2019, as well as balances with related parties as at June 30, 2020 and December 31, 2019.

	For the three months ended June 30,		For the six months ended June 30,		Due from (to) related parties as at	
	2020	2019	2020	2019	June 30, 2020	December 31, 2019
	\$	\$	\$	\$	\$	\$
Non-controlling interests						
Limited partners						
Royalties and distributions declared	282	216	554	560	(9)	(365)
Sale of fleet assets	—	—	1,216	—	275	—
Capital contribution of fleet assets	—	—	1,216	—	—	—

During the first quarter of 2020, a limited partner purchased surface rental units from the Company and contributed these units as a capital contribution to a partnership controlled by Black Diamond.

12. RECENT DEVELOPMENTS

Beginning in March 2020 and continuing through the second quarter, the Company has seen macro-economic uncertainty as a result of the global COVID-19 pandemic. The outbreak and subsequent measures intended to limit the spread of the virus contributed to significant volatility in financial markets. Furthermore, recent global developments and economic uncertainty have caused further abnormally large volatility in commodity markets. The scale and duration of these developments remain uncertain but could impact the Company's earnings, cash flow and financial condition.