

# UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the three and six month periods ended June 30, 2017 and 2016



**BLACK DIAMOND**  
GROUP

## UNAUDITED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

as at June 30, 2017 and December 31, 2016

(Expressed in thousands)	2017 \$	2016 \$
<b>ASSETS</b>		
<b>Current</b>		
Cash and cash equivalents	4,516	6,119
Accounts receivable (notes 3 and 14)	23,569	20,979
Prepaid expenses and other current assets	8,690	6,237
<b>Total Current Assets</b>	<b>36,775</b>	<b>33,335</b>
<b>Non-Current</b>		
Other long-term assets	929	973
Property and equipment (notes 4 and 5)	451,148	453,584
Goodwill and intangible assets (note 4)	48,891	43,764
<b>Total Non-Current Assets</b>	<b>500,968</b>	<b>498,321</b>
<b>Total Assets</b>	<b>537,743</b>	<b>531,656</b>
<b>LIABILITIES AND EQUITY</b>		
<b>Current</b>		
Accounts payable and accrued liabilities	26,531	22,274
Deferred revenue (note 8)	6,094	17,544
Dividends payable	1,381	1,162
<b>Total Current Liabilities</b>	<b>34,006</b>	<b>40,980</b>
<b>Non-Current</b>		
Long-term debt (note 6)	118,413	110,701
Asset retirement obligations	8,872	8,790
Other long-term liabilities	4,279	4,087
Deferred income taxes	57,726	59,677
<b>Total Non-Current Liabilities</b>	<b>189,290</b>	<b>183,255</b>
<b>Total Liabilities</b>	<b>223,296</b>	<b>224,235</b>
<b>Shareholders' Equity</b>		
Share capital (note 7)	377,491	345,865
Contributed surplus	13,330	13,062
Accumulated other comprehensive income	13,494	16,068
Accumulated deficit	(92,966)	(71,891)
<b>Total Shareholders' Equity</b>	<b>311,349</b>	<b>303,104</b>
Non-controlling interests	3,098	4,317
<b>Total Equity</b>	<b>314,447</b>	<b>307,421</b>
<b>Total Liabilities and Equity</b>	<b>537,743</b>	<b>531,656</b>

*See accompanying notes to the unaudited interim condensed consolidated financial statements*

Refer to Commitments in Note 13.



**UNAUDITED CONSOLIDATED STATEMENT OF NET INCOME (LOSS)**  
 for the three and six month periods ended June 30,

	Three months ended June 30,		Six months ended June 30,	
(Expressed in thousands, except per share amounts)	2017	2016	2017	2016
	\$	\$	\$	\$
<b>Revenue</b> (notes 8 and 12)	<b>37,122</b>	34,393	<b>75,325</b>	87,274
<b>Direct costs</b> (note 8)	<b>21,090</b>	16,921	<b>45,354</b>	42,111
<b>Gross profit</b>	<b>16,032</b>	17,472	<b>29,971</b>	45,163
<b>Expenses</b>				
Administrative expenses (note 9)	10,707	9,881	20,611	20,338
Depreciation and amortization (note 12)	11,704	13,114	23,574	26,267
Share based compensation (note 7)	449	(63)	907	272
Finance costs	1,747	1,635	3,999	3,493
Share of loss in associate	—	2,422	—	5,813
Restructuring costs (note 10)	2,885	—	2,885	—
Gain on sale of real estate assets (note 5)	—	—	(2,467)	—
<b>Loss before income taxes</b>	<b>(11,460)</b>	(9,517)	<b>(19,538)</b>	(11,020)
<b>Income tax expense (recovery)</b>				
Current	(2,239)	(840)	(4,499)	(519)
Deferred	(1,158)	(6)	(1,200)	(273)
<b>Total income taxes</b>	<b>(3,397)</b>	(846)	<b>(5,699)</b>	(792)
<b>Loss before non-controlling interest</b>	<b>(8,063)</b>	(8,671)	<b>(13,839)</b>	(10,228)
Profit (loss) attributable to non-controlling interest	(282)	(69)	(604)	795
<b>Loss for the period</b>	<b>(7,781)</b>	(8,602)	<b>(13,235)</b>	(11,023)
<b>Loss per share - basic and diluted</b>	<b>(0.14)</b>	(0.21)	<b>(0.26)</b>	(0.27)

*See accompanying notes to the unaudited interim condensed consolidated financial statements*



**UNAUDITED CONSOLIDATED STATEMENT OF  
COMPREHENSIVE INCOME (LOSS)**  
for the three and six month periods ended June 30,

	Three months ended June 30,		Six months ended June 30,	
(Expressed in thousands)	<b>2017</b>	2016	<b>2017</b>	2016
	\$	\$	\$	\$
<b>Loss for the period</b>	<b>(7,781)</b>	(8,602)	<b>(13,235)</b>	<b>(11,023)</b>
<b>Other comprehensive loss to be reclassified to Consolidated Statement of Net Income in subsequent period:</b>				
Translation adjustments	(2,495)	(973)	(2,574)	(8,772)
<b>Net other comprehensive loss to be reclassified to Consolidated Statement of Net Income in subsequent period</b>	<b>(2,495)</b>	(973)	<b>(2,574)</b>	(8,772)
<b>Total comprehensive loss</b>	<b>(10,276)</b>	(9,575)	<b>(15,809)</b>	(19,795)

*See accompanying notes to the unaudited interim condensed consolidated financial statements*



**UNAUDITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**  
 for the three and six month periods ended June 30, 2017 and 2016

(Expressed in thousands)	Issued Share Capital	Contributed Surplus	Accumulated Other Comprehensive Income (Loss)	Retained Earnings	Total Shareholders' Equity	Non- Controlling Interest	Total Equity
	\$	\$	\$	\$	\$	\$	\$
<b>As at January 1, 2016</b>	321,050	12,139	21,221	7,453	361,863	4,326	366,189
Profit (loss) for the period	—	—	—	(11,023)	(11,023)	795	(10,228)
Translation adjustments	—	—	(8,772)	—	(8,772)	—	(8,772)
Dividends declared	—	—	—	(8,220)	(8,220)	—	(8,220)
Distributions declared to partners	—	—	—	—	—	(1,952)	(1,952)
Purchase of shares in trust <sup>(note 7)</sup>	(1,549)	—	—	—	(1,549)	—	(1,549)
Sale of shares in trust <sup>(note 7)</sup>	7	—	—	—	7	—	7
Vesting of shares in trust <sup>(note 7)</sup>	196	(206)	—	—	(10)	—	(10)
Share based compensation expense <sup>(note 7)</sup>	—	249	—	—	249	—	249
<b>As at June 30, 2016</b>	<b>319,704</b>	<b>12,182</b>	<b>12,449</b>	<b>(11,790)</b>	<b>332,545</b>	<b>3,169</b>	<b>335,714</b>
<b>As at January 1, 2017</b>	345,865	13,062	16,068	(71,891)	303,104	4,317	307,421
Loss for the period	—	—	—	(13,235)	(13,235)	(604)	(13,839)
Translation adjustments	—	—	(2,574)	—	(2,574)	—	(2,574)
Dividends declared	—	—	—	(7,840)	(7,840)	—	(7,840)
Distributions declared to partners	—	—	—	—	—	(615)	(615)
Share capital issued <sup>(note 7)</sup>	31,900	—	—	—	31,900	—	31,900
Share issue costs, net of tax <sup>(note 7)</sup>	(1,425)	—	—	—	(1,425)	—	(1,425)
Shares issued under DRIP <sup>(note 7)</sup>	841	—	—	—	841	—	841
Vesting of shares in trust <sup>(note 7)</sup>	310	(310)	—	—	—	—	—
Share based compensation expense <sup>(note 7)</sup>	—	578	—	—	578	—	578
<b>As at June 30, 2017</b>	<b>377,491</b>	<b>13,330</b>	<b>13,494</b>	<b>(92,966)</b>	<b>311,349</b>	<b>3,098</b>	<b>314,447</b>

*See accompanying notes to the unaudited interim condensed consolidated financial statements*



## UNAUDITED CONSOLIDATED STATEMENT OF CASH FLOWS

for the three and six month periods ended June 30,

	Three months ended June 30,		Six months ended June 30,	
(Expressed in thousands)	2017 \$	2016 \$	2017 \$	2016 \$
<b>Operating activities</b>				
Loss for the period	(7,781)	(8,602)	(13,235)	(11,023)
Add (deduct) non-cash / non-operating activities:				
Share based compensation expense <sup>(note 7)</sup>	449	(63)	907	272
Depreciation and amortization	11,704	13,114	23,574	26,267
Share of loss in associate	—	2,422	—	5,813
Finance costs	1,747	1,635	3,999	3,493
Gain on sale of real estate assets <sup>(note 5)</sup>	—	—	(2,467)	—
Deferred income taxes	(1,158)	(6)	(1,200)	(273)
Profit (loss) attributable to non-controlling interest	(282)	(69)	(604)	795
Book value of used fleet sales <sup>(note 5)</sup>	2,190	2,905	10,018	4,952
	6,869	11,336	20,992	30,296
Change in long-term accounts receivable	(99)	(948)	42	(875)
Change in non-current deferred revenue	147	171	746	342
Change in non-cash working capital related to operating activities	(4,581)	10,895	(13,496)	6,483
<b>Net cash flows from operating activities</b>	<b>2,336</b>	<b>21,454</b>	<b>8,284</b>	<b>36,246</b>
<b>Investing activities</b>				
Purchase of property and equipment <sup>(note 5)</sup>	(1,754)	(1,688)	(6,797)	(4,714)
Business acquisitions <sup>(note 4)</sup>	—	—	(42,025)	—
Proceeds from sale of real estate	—	—	11,350	—
Change in non-cash working capital related to investing activities	(1,911)	(689)	714	(534)
<b>Net cash flows used in investing activities</b>	<b>(3,665)</b>	<b>(2,377)</b>	<b>(36,758)</b>	<b>(5,248)</b>
<b>Financing activities</b>				
Proceeds from long-term debt	5,367	14,722	47,772	33,231
Repayment of long-term debt	—	(27,000)	(40,000)	(47,000)
Costs associated with issue and restructuring of facilities	(16)	—	(457)	—
Net interest paid	(1,571)	(1,611)	(3,146)	(3,363)
Net proceeds from issuance of shares <sup>(note 7)</sup>	—	—	29,955	—
Dividends declared	(4,138)	(3,082)	(7,840)	(8,220)
Distributions declared to non-controlling interest	(526)	(334)	(615)	(1,952)
Net purchase of shares in trust <sup>(note 7)</sup>	—	(29)	—	(1,542)
Change in non-cash working capital related to financing activities	547	(1,960)	1,050	(1,304)
<b>Net cash flows from (used in) financing activities</b>	<b>(337)</b>	<b>(19,294)</b>	<b>26,719</b>	<b>(30,150)</b>
<b>Increase (decrease) in cash and cash equivalents</b>	<b>(1,666)</b>	<b>(217)</b>	<b>(1,755)</b>	<b>848</b>
Cash and cash equivalents, beginning of the period	6,080	6,933	6,119	5,889
Effect of foreign currency rate changes on cash and cash equivalents	102	(5)	152	(26)
<b>Cash and cash equivalents, end of the period</b>	<b>4,516</b>	<b>6,711</b>	<b>4,516</b>	<b>6,711</b>

*See accompanying notes to the unaudited interim condensed consolidated financial statements*

Total tax paid in cash for both the three and six month periods ended June 30, 2017 was \$nil (2016 - \$nil and \$175).

## NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the three and six month periods ended June 30, 2017 and 2016

### 1. GENERAL INFORMATION

The unaudited interim condensed consolidated financial statements ("interim financial statements") of Black Diamond Group Limited, its subsidiaries, associate and its controlled limited partnerships (collectively "Black Diamond" or the "Company") for the three and six month periods ended June 30, 2017 and 2016 were authorized for issuance in accordance with a resolution of the Board of Directors on August 3, 2017. Black Diamond is headquartered in Calgary, Alberta. The Company was incorporated in Alberta on October 7, 2009. The address of the Company's registered office is Suite 4600, 525 – 8th Avenue S.W., Calgary, Alberta, Canada.

The common shares of the Company are listed on the Toronto Stock Exchange (TSX: BDI).

### 2. SIGNIFICANT ACCOUNTING POLICIES

#### Statement of Compliance

The interim financial statements for the three and six month periods ended June 30, 2017 and 2016 have been prepared in accordance with International Accounting Standard 34, Interim Financial Reporting ("IAS 34") using accounting policies consistent with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

#### Basis of Presentation and Measurement

These interim financial statements have been prepared on a going concern basis using the historical cost basis.

Except as otherwise disclosed, the same accounting policies and methods of computation were followed in the preparation of these interim financial statements as were applied in the preparation of the annual consolidated financial statements for the year ended December 31, 2016 ("2016 Financial Statements"). These interim financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the 2016 Financial Statements. Certain figures in the comparative financial statements have been reclassified to conform to the current period's presentation.

These interim financial statements are presented in Canadian dollars and all amounts are rounded to the nearest thousand (\$'000), except per share amounts or as otherwise noted.

#### Seasonality of operations

The Company's western Canadian operations, which form part or all of its Camps & Lodging, BOXX Modular and Energy Services business units, are exposed to a variable degree of seasonality. Drilling accommodations and surface rental assets of the Energy Services business unit have higher utilization rates during the fall and winter months when drilling activity is higher than during the spring and summer months. Similarly, operations levels at camps operated by the Camps & Lodging business unit are generally higher in the winter. Though the Camps & Lodging business unit has some exposure to the seasonality experienced in the western Canadian oil and natural gas drilling industry, seasonality is managed due to increased exposure to the oil sands and mining sectors, which operate year round. In addition, Black Diamond actively pursues long-term rental contracts in all of its business units to neutralize the effect of seasonality on revenue.

**NOTES TO UNAUDITED INTERIM  
CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
For the three and six month periods ended June 30, 2017 and 2016

## **2. SIGNIFICANT ACCOUNTING POLICIES (continued)**

### **Changes in accounting policy and disclosure**

#### *Disclosure Initiative (Amendments to IAS 7)*

In January 2016, the IASB issued Disclosure Initiative - Amendments to IAS 7 Statement of Cash Flows, which require disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes. This standard was effective for annual periods beginning on or after January 1, 2017. The adoption of this amended standard did not have a material impact on the Company's financial statements.

### **Standards issued but not yet effective**

The standards and interpretations that are issued, but not yet effective, up to the date of issuance of the interim financial statements are disclosed below. The Company intends to adopt these standards, if applicable, when they become effective on or after January 1, 2018.

#### *IFRS 9 Financial Instruments*

IFRS 9 sets out requirements for the classification and measurement of financial assets, financial liabilities, impairment and includes the new general hedge accounting model. IFRS 9 Financial Instruments (July 2014) replaces earlier versions of IFRS 9 and supersedes IAS 39 Financial instruments: Recognition and measurement and the effective date of the new standard will be for annual periods beginning on or after January 1, 2018. The Company has not yet determined the impact of the standard on the Company's financial statements.

#### *IFRS 15 Revenue*

IFRS 15 specifies how and when to recognize revenue and requires entities to provide users of financial statements with more informative, relevant disclosures. This standard supersedes IAS 18 Revenue, IAS 11 Construction Contracts, and a number of revenue-related interpretations. IFRS 15 will be effective for annual periods beginning on or after January 1, 2018. Application of the standard is mandatory and early adoption is permitted. Black Diamond continues to evaluate the impact of IFRS 15 on the Company's financial statements. Further analysis is underway and an assessment of the significant revenue recognition reporting differences will be made upon completion of this review.

#### *IFRS 16 Leases*

IFRS 16 specifies how to recognize, measure, present and disclose leases. Lessees will be required to recognize right-of-use (ROU) assets and lease liabilities while lessors will continue to classify each lease as either an operating lease or a finance lease. Lease and non-lease components must be separated and accounted for separately using the appropriate standards unless a policy election is made to account for the lease and non-lease components as lease components. IFRS 16 is effective for annual periods beginning on or after January 1, 2019, with earlier application permitted if IFRS 15 has already been applied or will be applied at the same date as IFRS 16. The Company has not yet determined the impact of the standard on the Company's financial statements.

The Company has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.



**NOTES TO UNAUDITED INTERIM  
CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
 For the three and six month periods ended June 30, 2017 and 2016

### 3. ACCOUNTS RECEIVABLE

	June 30, 2017	December 31, 2016
	\$	\$
<b>Current</b>		
Trade and accrued receivables <sup>(a)</sup>	24,133	21,292
Finance lease receivables where Company is the lessor	153	259
Due from related parties <sup>(note 14)</sup>	—	421
Provision for doubtful accounts <sup>(b)</sup>	(717)	(993)
<b>Total current accounts receivable</b>	<b>23,569</b>	<b>20,979</b>

a) Trade and accrued receivables

Trade receivables are aged from the date of invoicing, with normal payment terms being net 30 days.

The aging of the current accounts receivables is as follows:

	June 30, 2017	December 31, 2016
	\$	\$
Amounts not yet due	15,013	11,735
Past due not more than 30 days, but not impaired	6,568	5,302
Past due not more than 60 days, but not impaired	769	1,238
Past due not more than 90 days, but not impaired	437	458
Past due greater than 90 days, but not impaired	782	2,246
<b>Total current accounts receivable, net of provision for doubtful accounts</b>	<b>23,569</b>	<b>20,979</b>

Credit risk arises from the possibility that the counterparties for which Black Diamond provides rentals and/or services are unable to meet their payment obligations, leading to financial loss. Black Diamond manages customer risk by assessing the creditworthiness of its customers on an ongoing basis subject to the Company's established policies, procedures and controls relating to customer credit risk management.

b) Provision for doubtful accounts

Management expects full collection on accounts receivable that are not impaired. A provision exists for amounts that have been individually determined not to be collectible in full, because of known financial difficulties of the debtor or evidence of default or delinquency in payment.

### 4. BUSINESS COMBINATIONS

Effective March 1, 2017, Black Diamond acquired all of the rental assets, trade name, working capital and associated customer contracts from Britco LP ("Britco") for cash consideration of \$41,000. The acquisition has been accounted for as a business combination in the BOXX Modular segment. The business acquired was comprised of space rentals fleet in British Columbia with the majority of the remaining value attributable to the Britco trademark, non-compete agreement and customer relationships.

**NOTES TO UNAUDITED INTERIM  
CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
 For the three and six month periods ended June 30, 2017 and 2016

#### **4. BUSINESS COMBINATIONS (continued)**

The Company has made a preliminary determination of the fair value of net assets assumed in the acquisition. The final allocation of the fair value of the net assets acquired and aggregate consideration may be different from the preliminary allocation as presented below.

	<b>March 1, 2017</b>
Fair value of net assets acquired:	<b>\$</b>
Accounts receivable	1,379
Inventory and other current assets	554
Property and equipment	33,342
Intangible assets <sup>(1)</sup>	6,484
Accounts payable and accrued liabilities	(306)
Customer deposits	(453)
<b>Net assets</b>	<b>41,000</b>

(1) Intangible assets include a trade name, non-compete agreement and customer relationships

Since the acquisition date, Black Diamond has recognized revenue and profit contributed by Britco of approximately \$6,571 and \$761, respectively. If the business combination occurred on January 1, 2017, the Company would have recognized pro forma revenue and profit for the six months ended June 30, 2017 of approximately \$8,822 and \$952, respectively. Acquisition costs of \$636 are included in administrative expenses for the six months ended June 30, 2017.

On January 16, 2017, Black Diamond acquired 116 modular units from Travelite Trailers Inc. ("Travelite") for total cash consideration of \$1,025. The acquisition has been accounted for as a business combination in the BOXX Modular segment. The Company has made a final determination of the fair value of net assets assumed in the acquisition, with \$965 allocated to property and equipment and \$60 allocated to other current assets.

#### **5. PROPERTY AND EQUIPMENT**

The Company added assets of \$1,754 and \$6,797 (2016 - \$1,688 and \$4,714) during the three and six month periods ended June 30, 2017, substantially all of which were fleet assets. There were also disposals of fleet assets with a net book value of \$2,190 and \$10,018 (2016 - \$2,905 and \$4,952) during the three and six month periods ended June 30, 2017, which is included in direct costs. The net realizations from the sale of fleet assets is included in gross profit.

On March 30, 2017, Black Diamond completed the sale of certain real estate properties for cash consideration of \$11,350, resulting in a gain of \$2,467. The Company contemporaneously entered into an agreement to lease these assets from the purchaser. Refer to Note 13 Commitments.

**NOTES TO UNAUDITED INTERIM  
CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
 For the three and six month periods ended June 30, 2017 and 2016

## 6. LONG-TERM DEBT

	June 30, 2017	December 31, 2016
	\$	\$
Demand operating facilities	3,192	2,628
Committed extendible revolving operating facility	38,426	31,212
Senior secured notes	77,200	77,200
Costs associated with issue and restructuring of facilities	(457)	(1,942)
Amortization of costs associated with issue	52	1,603
<b>Total long-term debt</b>	<b>118,413</b>	<b>110,701</b>

### Committed Extendible Revolving Operating Facility

Effective March 31, 2017, the committed extendible revolving operating facility was amended to reduce the maximum principal amount to \$100,000 with an accordion feature that allows for the expansion of the facility up to an aggregate of \$150,000, upon lender commitment. The accordion feature may not be drawn while the ratio of Funded Debt to Bank EBITDA exceeds 3.00:1.

As at June 30, 2017, the Company's draws under the committed extendible revolving operating facility were comprised of \$4,453 related to an overdraft balance (December 31, 2016 - \$6,212), and \$33,973 of bankers' acceptance and LIBOR draws (December 31, 2016 - \$25,000).

For the three and six month periods ended June 30, 2017, the average interest rate applied to amounts drawn on the committed extendible revolving operating facility was 3.85% and 3.82% (2016 - 2.57% and 2.60%), respectively.

### Senior Secured Notes

On July 7, 2011, Black Diamond Limited Partnership completed a private placement of senior secured notes. These notes, which rank pari passu with the committed extendible revolving operating facility, have a principal amount of \$37,200 (December 31, 2016 - \$37,200) and mature on July 8, 2019. Effective March 31, 2017, the notes were amended to increase the interest rate by 0.50% to 5.94% per annum. The senior secured notes are repaid through annual payments in July, each in the amount of \$12,400. Because Black Diamond has the discretion to refinance the senior secured notes for at least twelve months through its committed extendible revolving operating facility the current portion has been classified as long-term.

On July 3, 2013, Black Diamond Limited Partnership completed a private placement of senior secured notes. These notes, which rank pari passu with the senior secured credit facility, have a principal amount of \$40,000 and mature on July 3, 2022. Effective March 31, 2017, the notes were amended to increase the interest rate by 0.50% to 5.08% per annum. The senior secured notes are repaid through annual repayments, each in the amount of \$13,333 with the first annual payment on July 3, 2020.

### Debt Covenants

At June 30, 2017, Black Diamond was in compliance with all of its debt covenants. Breach of any term or condition of the committed extendible revolving operating facility or the senior secured notes would result in

**NOTES TO UNAUDITED INTERIM  
CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
 For the three and six month periods ended June 30, 2017 and 2016

## 6. LONG-TERM DEBT (continued)

an event of default in which case Black Diamond may have available specific cure periods to remedy such default. If the default is not remedied or waived, the lenders have the option to declare the obligations of Black Diamond under the extendible revolving operating facility and the senior secured notes to be immediately due and payable without presentment, demand, protest or further notice of any kind.

<b>Covenant as at June 30, 2017</b>	<b>Required</b>	<b>Actual</b>
Funded Debt to Bank EBITDA Ratio	≤ 4.50:1	3.47
Interest Coverage Ratio	≥ 3.00:1	5.28

## 7. SHARE CAPITAL

### a) Share capital

Authorized: An unlimited number of voting common shares with no par value and an unlimited number of preferred shares, issuable in series.

<b>Issued - Common shares</b>	<b>Number of shares</b>	<b>\$</b>
<b>January 1, 2016</b>	41,024	321,050
Issued on share offering	5,394	27,240
Share issue costs, net of tax	—	(1,168)
Purchase of shares in trust	(338)	(1,493)
Sale of shares in trust	1	7
Vesting of shares in trust	21	229
<b>December 31, 2016</b>	<b>46,102</b>	<b>345,865</b>
Issued on share offering <sup>(note 7(b))</sup>	8,507	31,900
Share issue costs, net of tax <sup>(note 7(b))</sup>	—	(1,425)
Issued under DRIP <sup>(note 7(c))</sup>	235	841
Purchase of shares in trust	(7)	—
Vesting of shares in trust	53	310
<b>June 30, 2017</b>	<b>54,890</b>	<b>377,491</b>

### b) Share offering

On March 27, 2017 the Company completed a bought deal financing arrangement issuing 8,507 common shares, inclusive of the over-allotment option exercised by the syndicate of underwriters, at a price of \$3.75 per common share. Transaction costs of \$1,945 were paid as part of the common share issuance, which resulted in net proceeds of \$29,955. The Company also recognized a deferred tax asset of \$520 related to the share issuance costs.

**NOTES TO UNAUDITED INTERIM  
CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
 For the three and six month periods ended June 30, 2017 and 2016

## 7. SHARE CAPITAL (continued)

### c) Dividend Reinvestment Plan

Effective for the January 31, 2017 record date, Black Diamond implemented a Dividend Reinvestment Plan ("DRIP"). The DRIP provides the option for eligible shareholders to have their cash dividends reinvested into additional common shares at a discount rate of 3%.

Included in dividends payable as at June 30, 2017 is \$157 (June 30, 2016 - \$nil) for dividends declared under the DRIP to be settled in shares not yet issued.

### d) Share Based Compensation Plans

#### (i) Share option plan

As at June 30, 2017, there were 2,150 common shares (December 31, 2016 - 2,686) reserved for issuance from treasury upon the exercise of share options granted pursuant to the Company's Share Option Plan. The exercise price of each option equals the weighted average trading price of the common shares for the five trading days preceding the date of the grant. Outstanding options granted under the Share Option Plan generally vest on a straight line basis over three years and the option term is five years from the date of grant.

(expressed in thousands except per share amounts and years)

Grant date	Number of options outstanding	Exercise price per share	Remaining contractual life (years)	Number exercisable	Fair value at grant date
		\$			\$
March 22, 2013	417	20.98	0.73	417	3.30
November 15, 2013	85	27.43	1.38	85	5.21
March 21, 2014	15	33.27	1.72	15	6.60
November 13, 2014	20	18.95	2.37	13	2.59
January 9, 2015	555	12.35	2.53	363	1.46
March 20, 2015	10	13.67	2.72	7	1.78
March 11, 2016	410	4.72	3.70	137	1.03
March 21, 2017	638	3.60	4.72	—	0.81
<b>Balance June 30, 2017</b>	<b>2,150</b>			<b>1,037</b>	
<b>Weighted average</b>		<b>10.78</b>	<b>3.00</b>	<b>16.44</b>	<sup>(1)</sup>

(1) Amount refers to the weighted average exercise price of the exercisable options as at June 30, 2017.



**NOTES TO UNAUDITED INTERIM  
CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
 For the three and six month periods ended June 30, 2017 and 2016

## 7. SHARE CAPITAL (continued)

Black Diamond recorded the following share option activity during 2017 and 2016:

	Number of options outstanding	Weighted average exercise price per share
		\$
<b>January 1, 2016</b>	<b>2,988</b>	<b>18.41</b>
Granted	492	4.72
Expired	(323)	22.35
Forfeited	(471)	17.81
<b>December 31, 2016</b>	<b>2,686</b>	<b>16.38</b>
Granted	806	3.60
Expired	(1,006)	20.40
Forfeited	(336)	9.53
<b>June 30, 2017</b>	<b>2,150</b>	<b>10.78</b>

The Black-Scholes option pricing model was used in determining the fair values of these options using a forfeiture rate of 5%, based on historical experience and future expectations, and the following assumptions:

Date of grant	Dividend yield	Expected average volatility	Average risk-free rate
	%	%	%
March 22, 2013	3.95	30	1.02
November 15, 2013	2.95	31	1.09
March 21, 2014	2.60	31	1.02
November 13, 2014	5.11	30	1.05
January 9, 2015	8.00	34	1.00
March 20, 2015	7.31	37	0.46
March 11, 2016	11.61	52	0.49
March 21, 2017	8.33	51	1.02

The expected life of the options is three years and is based on historical data and current expectations and is not necessarily indicative of exercise patterns that may occur. The expected volatility reflects the assumption that the historical volatility over a period similar to the expected life of the options is indicative of future trends, which may not occur.

Included in share-based compensation expense for the three and six month periods ended June 30, 2017 was \$67 and \$129 (2016 - \$(270) and \$(43)) for the costs related to the Share Option Plan.

**NOTES TO UNAUDITED INTERIM  
CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
 For the three and six month periods ended June 30, 2017 and 2016

## 7. SHARE CAPITAL (continued)

(ii) Other share-based plans

Changes in the number of units, with their weighted average fair value, are summarized below:

	IA Plan		Share Award Plan		DSU Plan	
	Number of units	Weighted fair value per unit \$	Number of units	Weighted fair value per unit \$	Number of units	Weighted fair value per unit \$
<b>January 1, 2016</b>	44	15.14	—	—	—	—
Granted	293	4.72	164	4.72	41	4.78
Reinvested	15	4.46	8	4.70	2	4.60
Forfeited	(41)	6.35	(19)	4.72	—	—
Vested	(14)	15.14	—	—	—	—
<b>December 31, 2016</b>	297	5.52	153	4.72	43	4.78
Granted	230	3.60	269	3.60	48	3.60
Reinvested	14	3.75	11	3.61	3	3.67
Forfeited	(44)	5.44	(93)	4.03	(5)	3.60
Vested	(57)	6.96	—	—	—	—
<b>June 30, 2017</b>	440	4.28	340	3.99	89	4.18

The fair value of awards granted under these share-based plans is equal to the weighted average trading price of the Company's shares for the five trading days immediately preceding the date of grant.

As at June 30, 2017, these share-based plans include 124 units (December 31, 2016 - 63) that are expected to be settled in cash. A liability is included in accounts payable and accrued liabilities in the amount of \$441 (December 31, 2016 - \$81).

Included in share-based compensation expense for the three and six month periods ended June 30, 2017 was \$382 and \$778 (2016 - \$207 and \$315) for the costs related to the other share-based plans.

The Company established the Incentive Award Plan Trust and the Deferred Share Unit Plan Trust (collectively the "Trusts") which are consolidated in the Company's financial statements. Any shares held in the Trusts are accounted for as a reduction of share capital. As at June 30, 2017 there are 356 shares held in the Trusts (December 31, 2016 - 391).



**NOTES TO UNAUDITED INTERIM  
CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
 For the three and six month periods ended June 30, 2017 and 2016

## 8. REVENUE AND DIRECT COSTS

	Three months ended June 30,		Six months ended June 30,	
	2017	2016	2017	2016
Revenue	\$	\$	\$	\$
Rental revenue	15,838	13,679	30,230	30,136
Lodging revenue	3,799	8,296	7,856	31,601
Non-rental revenue	17,485	12,418	37,239	25,537
<b>Total revenue</b>	<b>37,122</b>	<b>34,393</b>	<b>75,325</b>	<b>87,274</b>

Non-rental revenues are derived from the sale of both new and used assets, the sub-leasing of non-owned assets as well as the delivery, installation, construction, project management and ancillary products and services required to support the deployment and remobilization of these assets.

Customer deposits relating to non-rental revenue for used fleet sales and operations are included in deferred revenue in the Consolidated Statement of Financial Position. These amounts are expected to be recognized within the next twelve months.

	Three months ended June 30,		Six months ended June 30,	
	2017	2016	2017	2016
Direct Costs	\$	\$	\$	\$
Construction and transportation services	8,252	5,614	13,183	10,043
Used fleet sales	2,190	2,905	10,018	4,952
Repairs and maintenance	2,339	1,533	6,768	4,377
Catering, utilities and other consumable costs	2,824	3,305	5,820	12,935
Subleased equipment	1,741	1,777	3,534	4,353
Personnel costs	1,219	1,339	2,490	3,087
Other direct costs	2,525	448	3,541	2,364
<b>Total direct costs</b>	<b>21,090</b>	<b>16,921</b>	<b>45,354</b>	<b>42,111</b>

## 9. ADMINISTRATIVE EXPENSES

	Three months ended June 30,		Six months ended June 30,	
	2017	2016	2017	2016
	\$	\$	\$	\$
Personnel costs	5,254	5,244	10,448	11,212
General administrative expenses	2,555	2,549	4,217	4,902
Occupancy and insurance	2,843	2,088	5,310	4,224
Acquisition costs	55	—	636	—
<b>Total administrative expenses</b>	<b>10,707</b>	<b>9,881</b>	<b>20,611</b>	<b>20,338</b>



**NOTES TO UNAUDITED INTERIM  
CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
 For the three and six month periods ended June 30, 2017 and 2016

## 9. ADMINISTRATIVE EXPENSES (continued)

General administrative expenses includes costs related to professional services, office administration and communication, bad debts, travel and accommodation.

## 10. RESTRUCTURING COSTS

During the quarter, Black Diamond initiated a plan to reorganize its business units in an effort to streamline its operations and gain efficiencies. The Company recognized non-recurring restructuring costs of \$2,885 related primarily to employee severance costs and fleet relocation costs, including a provision of \$1,700 which is classified within accounts payable and accrued liabilities.

## 11. EARNINGS PER SHARE

Basic and diluted earnings per share are calculated on the profit attributable to Black Diamond for the period.

	Three months ended June 30,		Six months ended June 30,	
<b>Reconciliation of weighted average number of shares</b>	<b>2017</b>	2016	<b>2017</b>	2016
Weighted average common shares outstanding - basic and diluted	<b>54,784</b>	40,713	<b>50,664</b>	40,841

Excluded from diluted weighted average number of shares are 2,150 anti-dilutive options for both the three and six month periods ended June 30, 2017 (2016 - 2,917). Also excluded from diluted weighted average number of shares are 340 anti-dilutive Share Award Plan units for both the three and six month periods ended June 30, 2017 (2016 - 165)

**NOTES TO UNAUDITED INTERIM  
CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
For the three and six month periods ended June 30, 2017 and 2016

## **12. SEGMENTED INFORMATION**

The BOXX Modular segment provides high quality, cost effective, modular space rentals to customers throughout North America. These customers operate in the construction, real estate development, manufacturing, education and resource industries, and also include government agencies. Products include office units, lavatories, storage units, large multi-unit office complexes, classroom facilities, custom manufactured modular facilities and blast resistant structures. BOXX Modular also sells both new and used space rentals units and provides delivery, installation, project management and ancillary products and services.

The Camps & Lodging segment provides workforce accommodation solutions ranging from basic accommodation unit rental to full turnkey lodging. Lodging services provide camps with on-site management of all catering and housekeeping personnel, front desk services as well as fresh water and waste water management, electricity, television, telephone, internet and the provision of consumables such as fuel. Accommodation units are modular structures that can be assembled into camps with a variety of dormitory configurations, kitchen/diner complexes and recreation facilities to house workforces in remote locations where local accommodation infrastructure is either insufficient or non-existent. These assets are often necessary for operations relating to oil and gas, mining, infrastructure and construction projects, and other industries.

The Energy Services segment provides high quality, cost effective equipment rentals and accommodations to customers in the oil and gas industry throughout western Canada and the states in the midwest and western United States. The rentals are separated into two oilfield rental streams:

1. Accommodations, which consist of single unit (well sites) and multi-unit complexes (drill camps) which are highly mobile and durable, and
2. Surface rentals, which consist of various types of equipment that support drilling, completion and production activities.

The segment also provides complete installation, maintenance and catering services.

The International segment provides remote workforce accommodation solutions and modular space rentals outside of North America. The primary geography for this segment is Australia. Rental fleet assets are similar to assets which the Company operates in North America and are positioned in the resource-rich states of Queensland and Western Australia as well as New South Wales. The segment's diverse customer base operates in the mining, oil and gas, construction, government and education sectors, among others.

The Corporate and Other segment includes costs related to administrative activities that support all segments. Included in Corporate and Other are revenues generated from camp management services that are not significant enough to report on their own.



**NOTES TO UNAUDITED INTERIM  
CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
 For the three and six month periods ended June 30, 2017 and 2016

**12. SEGMENTED INFORMATION (continued)**

	Three months ended June 30,		Six months ended June 30,	
	2017	2016	2017	2016
	\$	\$	\$	\$
<b>Revenue</b>				
BOXX Modular	18,682	10,284	28,769	23,598
Camps & Lodging	11,266	19,777	32,635	51,872
Energy Services	4,962	2,680	10,001	8,216
International	2,002	1,184	3,494	2,657
Corporate and Other	210	468	426	931
<b>Total Revenue</b>	<b>37,122</b>	<b>34,393</b>	<b>75,325</b>	<b>87,274</b>
<b>Depreciation of Property and Equipment</b>				
BOXX Modular	2,580	1,834	4,446	3,684
Camps & Lodging	6,017	6,855	12,487	13,820
Energy Services	1,721	2,851	3,501	5,596
International	402	1,029	879	2,074
Corporate and Other	428	420	796	842
<b>Total Depreciation</b>	<b>11,148</b>	<b>12,989</b>	<b>22,109</b>	<b>26,016</b>
<b>Profit (loss)</b>				
BOXX Modular	2,628	1,540	2,593	3,098
Camps & Lodging	(2,341)	1,339	(2,598)	9,975
Energy Services	(1,142)	(3,285)	(2,938)	(4,889)
International	(249)	(1,167)	(867)	(2,193)
Corporate and Other	(6,677)	(7,029)	(9,425)	(17,014)
<b>Total Profit (Loss)</b>	<b>(7,781)</b>	<b>(8,602)</b>	<b>(13,235)</b>	<b>(11,023)</b>
<b>Capital Expenditures (Additions)</b>				
BOXX Modular <sup>(1)</sup>	2,103	978	4,986	3,055
Camps & Lodging	13	10	110	80
Energy Services	10	13	1,592	490
International	109	320	109	772
Corporate and Other	(481)	367	—	317
<b>Total Capital Expenditures</b>	<b>1,754</b>	<b>1,688</b>	<b>6,797</b>	<b>4,714</b>

(1) Amount does not include property and equipment added through business acquisitions.



**NOTES TO UNAUDITED INTERIM  
CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
 For the three and six month periods ended June 30, 2017 and 2016

**12. SEGMENTED INFORMATION (continued)**

	June 30, 2017	December 31, 2016
	\$	\$
<b>Property and Equipment</b>		
BOXX Modular	150,721	119,904
Camps & Lodging	204,829	224,500
Energy Services	63,136	66,562
International	14,215	14,896
Corporate and Other	18,247	27,722
<b>Total Property and Equipment</b>	<b>451,148</b>	<b>453,584</b>
<b>Intangible Assets</b>		
BOXX Modular	9,495	3,646
Camps & Lodging	4,996	5,558
<b>Total Intangible Assets</b>	<b>14,491</b>	<b>9,204</b>
<b>Goodwill</b>		
BOXX Modular	9,929	10,089
Camps & Lodging	24,471	24,471
<b>Total Goodwill</b>	<b>34,400</b>	<b>34,560</b>
<b>Assets</b>		
BOXX Modular	177,852	140,215
Camps & Lodging	251,110	271,150
Energy Services	66,994	70,614
International	15,059	16,869
Corporate and Other	26,728	32,808
<b>Total Assets</b>	<b>537,743</b>	<b>531,656</b>



**NOTES TO UNAUDITED INTERIM  
CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
 For the three and six month periods ended June 30, 2017 and 2016

## 12. SEGMENTED INFORMATION (continued)

### Geographic and customer information

	Three months ended June 30,		Six months ended June 30,	
	2017	2016	2017	2016
	\$	\$	\$	\$
<b>Revenue</b>				
Canada	24,924	27,853	55,908	70,948
United States	10,196	5,356	15,923	13,669
Australia	2,002	1,184	3,494	2,657
<b>Total Revenue</b>	<b>37,122</b>	<b>34,393</b>	<b>75,325</b>	<b>87,274</b>

The allocation of sales to the geographic segments is based upon the customer location where the product is utilized.

	June 30, 2017	December 31, 2016
	\$	\$
<b>Property and Equipment, Intangibles and Goodwill</b>		
Canada	383,574	376,553
United States	102,241	105,889
Australia	14,224	14,906
<b>Total Property and Equipment, Intangibles and Goodwill</b>	<b>500,039</b>	<b>497,348</b>

## 13. COMMITMENTS

At June 30, 2017, Black Diamond had made capital expenditure commitments with key manufacturers of modular structures in the amount of \$6,120 (December 31, 2016 - \$3,075).

On March 30, 2017, Black Diamond entered into a sale and leaseback agreement to lease real estate properties in Alberta. As at June 30, 2017, the minimum lease payments over the next five fiscal years and thereafter relating to this agreement are as follows. These amounts are in addition to the commitments disclosed in the Consolidated Financial Statements for the year ended December 31, 2016:

	\$
Due within one year	810
Due later than one year and less than five	2,430
Due after five years	4,419
	<b>7,659</b>



**NOTES TO UNAUDITED INTERIM  
CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
 For the three and six month periods ended June 30, 2017 and 2016

#### **14. RELATED PARTY TRANSACTIONS**

The amounts due to related parties include distribution and royalties payable to the non-controlling interests are non-interest bearing and are due on demand.

The following table provides the total amount of transactions that have been entered into with related parties during the three and six month periods ended June 30, 2017 and 2016, as well as balances with related parties as at June 30, 2017 and December 31, 2016.

	For the three months ended June 30,		For the six months ended June 30,		Due from related party as at		Due to related party as at	
	2017	2016	2017	2016	June 30, 2017	December 31, 2016	June 30, 2017	December 31, 2016
	\$	\$	\$	\$	\$	\$	\$	\$
<b>Non-controlling interests</b>								
Limited partners								
Royalties and distributions declared	681	247	909	2,312	—	—	154	306
Loan receivable	(437)	—	(421)	—	—	421	—	—
	<b>244</b>	<b>247</b>	<b>488</b>	<b>2,312</b>	<b>—</b>	<b>421</b>	<b>154</b>	<b>306</b>